Shropshire County Council

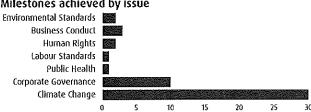
01 2018

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Companies engaged this quarter

| Companies engaged | 200 |
|---------------------|-----|
| Milestones achieved | 49 |
| Countries covered | 20 |

Milestones achieved by issue



Companies engaged by country



Companies engaged by issue ""



Global Asset Management



ESG Viewpoint

February 2018

Is the Circular Economy treading water?



Goal: Identify and promote best practice of natural resource management in the textile sector



Liat Piazza

Analyst
Associate
Governance and Sustainable Investment

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The information, opinions, estimates or forecasts contained in this document were obtained from sources reasonably believed to be reliable and are subject to change at any time.

Summary

- Demand growth in the textile sector has led to increasing stress on natural resources used in textile production.
- Apparel companies are under pressure to drive innovation in their manufacturing processes and life-cycle management to mitigate the risk of raw material shortages and rising sourcing and production costs.
- In 2017 we reached out to 19 companies in the sector including fast fashion, luxury and outdoor and sportswear companies to discuss their approaches to managing this risk.
- Companies are aware that they cannot ignore this issue and are starting to implement initiatives in this area, however most initiatives are still working on a pilot scheme basis.

Background

The apparel industry is well known for its linear economic model i.e. make, use and dispose. A circular economy model is an alternative to this whereby attempts are made to keep resources in circulation for as long as possible and yield the maximum value out of each resource. The creation of long lasting garments with recyclable qualities, and having the supporting manufacturing systems in place is key to implementing a successful circular economy model.

Extensive research has shown that natural resources used in textile production such as land and water are coming under increasing stress. According to the Pulse of The Fashion Industry Report written by the Boston Consulting Group (BCG) and the Global Fashion Agenda (GFA), apparel and footwear consumption will rise from 62 million tons in 2015 to 102 million tons in 2030. The report predicts a 50% increase in water consumption, 63% increase in energy emissions and 63% increase in waste creation from the apparel sector between 2015 and 2030.

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With the continued growth in consumption and demand for products it is likely that textile manufacturers will face increasing raw material shortages and rising sourcing and production costs. These stresses will require innovation in manufacturing processes and life-cycle management. The implementation of a comprehensive circular economy business model will allow brands to maximise the use of raw materials and natural resources in the manufacturing processes; and importantly, reduce their reliance on new raw materials

Key raw materials for the sector include cotton, which according to the World Resources Institute (WRI) is the most widely used material in the sector accounting for 33% of all fibres used. Leather is widely used in the luxury and footwear segments of the sector, and polyester is used in the outdoor-wear and sportswear industries. Rubber is also an important raw material for the footwear industry. All these have different environmental impacts and consequently create challenges that brands need to consider.

Resource requirements and reuse challenges for raw materials and manufacturing

Cotton

- Around 3% of water used in agriculture is for growing cotton
- Cotton accounts for around 48% of textile production
- 1kg of cotton requires 20,000 litres of water; this makes roughly one t-shirt and a pair of jeans
- Cotton does not retain its quality well when recycled therefore it is currently not possible to create products from 100% recycled cotton¹

Leather

- The leather industry is one of the top 10 most toxic polluters
- In China the leather industry is one of the top 20 wastewater dischargers
- 400 tanneries are within the Ganges river basin in India, and the industry is one of the most polluting with around two thirds of the wastewater not being treated before returning to the river
- · Cattle farming is a key driver of deforestation
- Leather can be recycled into lower quality leather however it is difficult for leather to retain its quality during the recycling process²

Polyester

- Five times more energy intensive to produce than cotton
- Made from petroleum which has a negative environmental impact during the extraction process
- Has a long useful life retains quality when recycled and can be recycled a number of times

Rubber

- 90% of rubber comes from India, Vietnam, Southern China and Indonesia in some of the most biodiverse forest habitats, home to many endangered species
- Growing demand for rubber drives deforestation to serve production of this crop.
- Rubber can be produced without clearing natural forests, a process that should be encouraged
- Rubber is a recyclable material³

Garment manufacturing

- Water heavily used in production process e.g. during fabric dyeing
- Water pollution from garment manufacturing comprises 20% of industrial water pollution
- Five trillion litres of water used in fabric dyeing a year⁴

Innovative solutions for apparel companies exist, and there are new technologies and businesses emerging to support apparel companies on their journeys to implementing a circular economy business model. For example, Lenzing is an Austrian, man-made fibre producer that is working on a range of "specialty fibres", such as Refibra, which is made out of cotton scraps from factories. In addition, Dyecoo has developed and supplied water and chemical free textile dyeing systems to garment manufacturers.

Engagement action

Following research on the challenges associated with key raw materials, we looked to understand what sustainable and innovative materials and processes are being developed. This allowed us to identify a best-practice framework for a circular economy:

Risk management

- Mapping emerging natural resource scarcity in manufacturing processes and the supply chain.
 - Raw material scarcity mapping is an important risk assessment for apparel companies in addition to conventional cost mapping exercises.
 - Risk mapping is key for companies to have a clear understanding of long-term risks and cost impacts, which in turn can incentivise the development of circular economy solutions.

Design phase

 Re-designing garments to increase their potential for recyclability, such as creating garments from single materials as these are easier to recycle than garments made from a mix of materials and/or focusing on the research, development and innovation of fabrics.

¹ WWF

² China Water Risk, WWF, CDP

³ WWE

⁴ WRI

Ensuring minimal fabric waste at factories.

Post sales

- Take-back schemes that re-use and recycle material from garments that have been brought back, into new products.
- Repair services aimed at extending the useful life of garments whilst giving brands the image of quality and durability.

We reached out to 19 apparel companies requesting a dialogue on their approach to developing circular economy models that use the best practice elements we had identified.

Findings

Of the 19 companies, we had discussions with 12, written responses from two companies and no response from the remaining five. We classified responsive companies as either front-runners, followers or laggards.

Seven of the 14 companies that responded were classified as front-runners. These companies are already actively working on circular economy initiatives such as pilot schemes using recycled materials to make garments. launching sustainable clothing lines, small scale recycling of waste at manufacturing sites, and research projects. Many companies have also launched or are piloting garment takeback schemes where consumers can bring old and unwanted garments back to the store and these are either re-sold, donated to charity, recycled or disposed of. Nevertheless, these companies are not vet in a position to clearly map-out the scalability of these initiatives. We have specifically chosen to classify these companies as "frontrunners" and not "leaders", as despite being the most advanced of the companies we engaged with in developing circular economy strategies, they still have a long way to go in implementing comprehensive circular business models that would reduce their reliance on natural resources and increase control of volatile raw material prices.

Although the "front runners" showed an understanding of the need to implement circular economy models, we have seen little indication as to the eventual objectives and scope of their efforts to inject circular models into their overall business. Our engagement found that the main driver for companies to implement circular models is due to the customer demand for more sustainable products. Our conversations further revealed that many companies are aware of increasing raw material scarcity but have not developed a risk-assessment for sustainable, long-term material sourcing. Only three of the companies we engaged with have implemented leading risk management practices, including identification of key raw materials, development of

a sustainable sourcing policy for these, targets and implementation programmes on sustainable sourcing.

As a result, we found that companies were satisfied with small projects such as a sustainable fashion line, as opposed to working on scalable projects to convert business models from a linear one to a circular one.

Three of the companies that responded were classified as "followers". These companies have started to work on circular economy initiatives but these are still in an early design phase.

And lastly we classified four of the companies that responded as laggards. These companies are either unwilling to engage on the topic and/or do not show any evidence on working on this through their disclosures.

Case Study – Hennes and Mauritz Background

The Swedish clothing brand is considered an industry leader for implementing sustainable business practices, and particularly for implementing a circular economy business model.

The company has a take-back system whereby consumers have the opportunity to dispose of their old garments from any brand. Whilst the garments that are still in a good condition are either donated to charity or resold as vintage products, other garments are turned into scraps to be used in the manufacturing process, or used for fibre to fibre recycling. We were, however, disappointed to discover that a small percentage of these clothes along with some unsold garments are incinerated. We encouraged the company to work on initiatives in order to reduce this, such as designing clothing with a higher recyclable life to make better use of the fibres in unsold garments as well as those brought back through take-back schemes.

Despite its robust commitment on sustainability issues, the company, like most of its peers, has a long way to go to implement circular economy processes that would reduce its own supply chain waste, capitalise on its own waste to produce garments from recycled materials, and innovate its products to scale up the use of recycled content.

Conclusion and next steps

The textile sector shows a range of approaches to implementing circular economy business models. The majority of companies have started to work on and trial circular economy opportunities, however the scalability of these initiatives is still unclear. In addition, it became clear during our engagement that companies have not fully considered and understood the rate at which their businesses could begin to be affected by increasing scarcity and price volatility of raw materials, as well as scarcity of natural resources used in the manufacturing process. Developing enhanced risk mapping will be key for the industry to wake up to this eventual challenge, however the company approaches we have seen to date still fall short in making significant headway in this area.

Circular economy in the apparel industry is a concept being widely spoken about. Investor engagement on this issue is slowly ramping up. In addition, there are a number of organisations addressing circularity questions, including the Sustainable Apparel Coalition, Wrap, Circular Fashion, The Ellen McArthur Foundation, and it was a big topic on the agenda for the Copenhagen Fashion Summit in 2017. More needs to be done, however, to build momentum and encourage apparel companies to develop effective risk mapping tools in order to inform circular business models.

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The screening out of sectors or companies on ethical grounds may mean a fund is more sensitive to price swings than an equivalent unscreened fund.

ESG Viewpoint

March 2018

General Data Protection Regulation (GDPR) – What does it mean for companies?



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Summary

- The General Data Protection Regulation (GDPR) comes into effect on 25 May 2018 with the aim of strengthening cybersecurity, increasing privacy for EU citizens and unifying data legislation from across the European Union. It replaces the Data Protection Directive (1995). Unlike its predecessor, it has extra territorial reach, which effectively makes it the first global data law.
- Since that time there have been vast technological advances impacting all
 parts of our lives, affecting the way that personal data is collected,
 processed and stored. In parallel, modern day businesses have never been
 more reliant on using data in all aspects of what they do.
- Within this context, GDPR aims to enshrine EU citizens' right to privacy by
 giving them back control of who holds their personal data, how it is used and
 how well it is protected. This is alongside a backdrop of escalating threats of
 cyber-attacks, as personal information is valuable for criminals.
- Although GDPR will benefit companies through streamlining the data
 regulatory landscape, we foresee it capturing a broader range of global
 companies than present, increasing the cost of compliance and requiring
 widespread governance and cultural reform to ensure that data protection
 and privacy is a priority. Few businesses are fully prepared, but we think
 that an initial period of grace from regulators will reduce compliance risk.

Background

Over the past two decades there has been a dramatic gearchange in how society uses technology, with your average business now more reliant on the processing of data than ever before. This applies to not only how their business operates, but for some of today's most highly valued companies it sits at the core of their product offering. Meanwhile, consumers in both developed and emerging markets are integrating digital services into their lives at an unprecedented rate, with the resulting data being both personal and increasingly valuable in nature.

Somewhat inevitably this has led to a similar increase in cybercrime, as hackers look to take advantage of personal information being inadvertently accessible through company systems being put online without the required security provisions to keep them out. In addition to this, with companies so reliant upon technology for their day-to-day operations, there are increased disruption risks as criminals look to profit by holding companies for ransom. Finally, the use of hacking by nation states means that those companies that can be considered as part of a country's critical infrastructure or of strategic importance, such as utilities, banks and telecommunications being at particular risk.



"Cybersecurity risks are growing, both in their prevalence and in their disruptive potential. Attacks against businesses have almost doubled in five years, and incidents that would once have been considered extraordinary are becoming more and more commonplace."

The Global Risks Report 2018, World Economic Forum



Within this context, the European Union has updated its rules on data protection that were first introduced in 1995. Originally this process focused on looking to enshrine the right to privacy as a universal human right for its citizens; however during the drafting process this remit was broadened to also include the security of data as the threat level increased over that time.

Although the new data rules are much more far reaching and demanding than those that came before them, the EU has put forward GDPR as more beneficial to business than burdensome. This is primarily due to it streamlining the compliance process by putting an end to the patchwork of

overlapping data protection rules that currently exist within individual member states, as well as introducing a "one stop shop" principle where companies can work with one local data authority, with the understanding that any agreements will passport to all others. Given its expanded territorial reach (detailed below), it will also offer a more balanced treatment between EU and non-EU companies on how they handle personal data.



"These new pan-European rules are good for citizens and good for businesses. Citizens and businesses will profit from clear rules that are fit for the digital age, that give strong protection and at the same time create opportunities and encourage innovation in a European Digital Single Market"

Věra Jourová, Commissioner for Justice, Consumers and Gender Equality



That being said, despite these advantages there are still substantial challenges for companies to comply with GDPR. In this viewpoint we will examine what is new under this legislation and what the implications will be for companies.

How is GDPR different from existing data regulation?

- Potentially applies to all companies globally: Unlike
 the rather ambiguous regulation that went before it, the
 scope of GDPR is not defined by where companies that
 use personal data are located, but rather where their
 current or potential customers are based. The new
 regulation will apply to any company that handles
 personal data of a European Union citizen, irrespective
 of whether this activity takes place inside the EU,
 making it the first global data protection law.
- Widens the definition of personal data: Whilst the definition of personal data is pretty broad under existing data laws, it will be further extended under GDPR to include any data that can be used to identify an individual. This includes information that might seem quite generic or mundane in isolation, but could become unique and personal when viewed in combination. New types of information will include the geographical, physiological, genetic, economic, cultural or social identity of someone. In addition to this, under certain

circumstances, personal data now includes online identifiers such as IP addresses and mobile device IDs.

- More significant penalties: The most severe breach of GDPR, such as having insufficient consent to process customer data or a data leak resulting from inadequate security provisions, can be fined by up to 4% of annual global turnover or €20 million (whichever is higher). This is substantially higher than what is possible under current legislation, i.e. £500,000 in the UK or €900,000 in the Netherlands. Overall, there is a tiered approach for fines, with a fine of up to 2% of annual global revenue possible for minor breaches such as not having records in order or not notifying a data subject about a breach.
- Gives less control to companies and more rights to data subjects: Unlike the current consent regime for companies to use customers' personal data (which is implicit and opt-out in nature), individual customers will need to explicitly opt-in for how their data will be used going forward. Companies will no longer be able to use long illegible terms and conditions full of legalese to attain consent. In addition it introduces the right to be forgotten, for data subjects to see what data is held on them in an easy and free manner, alongside an overall restriction on using personal data for anything other than what it is originally collected for.
- Mandates the appointment of a Data Protection
 Officer (DPO): Companies that either systematically
 "monitor data subjects on a large scale" or "process on
 a large scale specific categories of data" will have to
 appoint a DPO. The DPO must have expert knowledge
 of data protection laws, must report to the highest level
 of management and can either be a staff member or
 outsourced to an external service provider.
- Introduces a common data breach notification requirement: Companies can no longer hide data breaches and inform customers or the market when they are ready to do so, but rather will be required to notify both supervisory bodies and the individual who is the subject of the data within 72 hours of any breach that is likely to 'result in a risk for the rights and freedoms of individuals'. This is more specifically defined as where a breach could (rather than has) lead to, amongst other things, an individual being subject to discrimination, identify theft or fraud, financial loss or reputational damage.

- Extends liability beyond companies to third-party providers: Under current regulations the responsibility for keeping data safe and private sits with the "data controller", which is the company that wishes to use the data somehow and decides how it is processed. By comparison, "data processors" are those that actually process the data on behalf of the company, such as third-party software vendors or a cloud-computing provider. Responsibility for data protection currently sits wholly with these "data controllers", but under GDPR this liability will also be extended to all third-party organisations that touch personal data.
- Allows any European data authority to take action: By means of example, Ireland is currently popular with US corporations as a residence for their data controllers because it has a relatively lenient local data protection authority, but under GDPR any European authority can take action against an organisation. The benefit for companies is that they will have to deal with only one supervisory body as compliance/agreements with them passports to all others, but at the same time there is a stronger enforcement regime, as data subjects in any member state can approach their locally based regulator with any concerns.
- Requires companies to be pro-active and intentional on data protection: The new legislation will mandate the principle of 'privacy by design', which requires that data protection be an integrated part of how systems are designed, rather than an additional feature or afterthought. Before projects are even started, companies will also be required to conduct a privacy impact assessment (PIA), which sets out what data points will be collected, how it is maintained, how it will be protected and how this data will be shared. The DPO will be responsible for ensuring that the PIA is complied with throughout the build and use of such systems.

What are the consequences for companies?

With modern day businesses having never been more reliant on processing personal data, few will escape the implications of GDPR requirements. We think that the main consequences of this new data legislation can be summarised into three different areas:

Wider scope of data compliance

At present those companies who are based outside of the EU and process data of its citizens in their home territory are not required to comply with EU data protection laws. GDPR

extends its qualifying criteria to also include not just how data is processed, but who the data concerns, meaning that a wide variety of companies based outside the EU will now be subject to this new standard that is much more stringent than what is seen in some other regions. For example, a Chinese flower delivery company allowing EU citizens to make orders for fulfilment only in China is currently not in scope, but under GDPR it will be.

Scope has also been increased to include a wider range of data uses through either direct reference, such as profiling through big data algorithms, or through the broadening of the definition of personal data to include location data or online identifiers. Any business that is reliant upon profiling its customers will now be subject to further procedural checks, which will reduce the efficiency of these processes. In addition, individuals will have the right to refuse to be subject to these processes all together, meaning that companies need to have a contingency operation in place to accommodate these requests.

Finally the new data regulation extends responsibility from just data controllers (i.e. the company who uses the data for its business) to those who only process data. Given the recent move towards 'cloud computing' and the out-sourcing of technology infrastructures provided to third parties, those companies that provide such services will now be exposed to high regulatory risk across their client base. In addition, data controllers will need to ensure that everyone who interacts their customers' data on their behalf, be that transferring, storing or processing, handles the data appropriately and securely. This introduces the concept of data supply chain management, which similar to conventional supply chain management, sets in place due diligence procedures to ensure that all those involved are robust and do not expose them to undue compliance risks.

· Increase in cost of data compliance

The most obvious potential cost from GDPR is the substantially increased penalties for non-compliance, where companies can be fined by up to 4% of annual global turnover or €20 million (whichever is higher). Given GDPR's extended territorial reach, it is also foreseen that EU data authorities will be able to enforce penalties through local authorities, including many regions where it already has history of co-operation.

This was seen when the UK telecommunications company TalkTalk was fined just £400,000 in 2016 for a poor cybersecurity controls that allowed the leaking of personal data on 21,000 customers the year before, being near the maximum permissible under current UK data laws. By comparison, this fine could have been up to £72 million

(4% of its global annual turnover for that year) under GDPR. The risk here is only made worse by the increased difficulty in complying with GDPR and the large penalties for not doing so.



"If a business can't show that good data protection is a cornerstone of their practices, they're leaving themselves open to a fine or other enforcement action that could damage bank balance or business reputation."

Elizabeth Denham, UK Information Commissioner



Alongside this, there is the substantial compliance costs that will be associated with the new requirements of GDPR. The systems and procedures that companies use to process data will need to be upgraded to be able to meet new requirements, including audit procedures that prove proper consent or facilitating requests by data subjects to see what data is held or exercise their right to be forgotten. For those companies that have not already invested in good data governance or robust processing procedures, there will be a substantial amount of capital investment required to catch up with the standards now expected of them. In addition, there will be a slowing down of productivity as resource is allocated to dealing with these requests as part of business-as-usual processes.

Revenue impact on data-reliant products and services

The other main cost will come in the form of loss of revenue from existing business practices either being frustrated through new provisions or prohibited together. For years, companies have used customer data in an unrestricted way through obtaining implicit consent from users on an opt-out basis.



"More than 8 in 10 firms falling under the scope of GDPR say they'll need to adapt products to comply"

IAPP-EY Annual Privacy Governance Report 2017



Some sectors, such as retail, have become dependent upon this to curate the online experience of their customers based on personal data and their purchase history. Under GDPR individuals will not only have to opt-in for their data to be collected, but also what it can specifically be used for. Given that consumers are becoming more aware of keeping their personal data private and protected, the expectation is that many will not provide the consent needed for retailers to maximise customer spend under their current established business practices. By further means of example, a 2017 survey by PageFair discovered that only a very small proportion (3%) of those asked believed that the average user would explicitly consent to "web-wide" tracking for the purposes of advertising (tracking by any party, anywhere on the web). By comparison, under current legislation this practice is permissible without consent and widely adopted.

Cultural/governance reform on data compliance

An underlying principle of the new legislation is that companies should work to create a culture of privacy within their organisations. Like any successful effort to shape corporate culture, it needs to be led by those in a position of authority by 'setting the tone from the top'. However, anecdotal evidence has suggested that senior ranks getting a proper grasp of the issue has proven to be a challenge for companies, as data privacy and security has historically been viewed more of an operational issue rather than of strategic importance for consideration at board level.



"The survey of almost 900 members of the Institute of Directors... shows that nearly a third of company directors have not heard of GDPR, while four in 10 don't know if their company will be affected by the new regulations."

UK Institute of Directors, October 2017



In addition to this, there is the requirement for certain companies that are data processing intensive to appoint a Data Protection Officer (DPO) who must report to the highest level of management. For those companies that do not already have governance procedures in place for considering data privacy and security issues, work will be needed to fully establish this new role and ensure that it has the internal authority and correct reporting-line to be effective.

The same is true for having procedures in place for reporting data breaches, which under GDPR companies will need to do within 72 hours of discovery. Those companies that already have reporting lines establishing and procedures in place for doing so will be at an advantage, such as banks who go as far as playing 'cyber war games' to rehearse the process. However, recent incidents at Equifax and Uber have demonstrated that in practice some companies prefer to conduct a full investigation that can take several months before informing those outside the company. Such action will be impermissible under GDPR. For those companies for which this is a new concept will have to face a steep learning curve.

Finally, this cultural shift will need to manifest in GDPR's privacy by design principle. In practice, this will require companies to take such considerations into account early on within their strategic planning or product development process rather than as a factor to take into account after the fact.

Conclusions and next steps

Although GDPR provides an opportunity for global companies to have a simpler and more productive relationship with data regulators in Europe, in an area that is increasingly relevant for all businesses, it does pose challenges. EU lawmakers have established a high watermark for global data protection regulation, the cost of which getting to a point of full compliance and ensuring that they stay there will be substantial. At the same time, for those companies that embrace the challenge and implement the requirements effectively, we consider that they will be more secure, have a better understanding of the cyber-risk exposure and be able to leverage brand loyalty through taking customer privacy seriously giving them a competitive advantage.

Initially, the primary winners of GDPR will be consumers rather than business, but in the long-run there is an opportunity that it will incentivise increased transparency and competition in the market. Those companies that operate across several different jurisdictions will also benefit for the streamlined compliance process. By fully embracing such a high standard of practice on data governance, international companies can be confident that their compliance will passport to all of their global operations, thereby avoiding the headache of patchwork regulatory requirements that are currently in place.

It has been reported that a minority of companies will be ready for GDPR on 25 May 2018, but similarly data regulators have said that they will not be conducting a witchhunt come "G-day", but rather giving an initial grace period

to accommodate for this. At the same time, given the scale of change that may be required for those companies that have not taken data protection seriously up until now, the time it will take to reform practices and become fully compliant may extend beyond this grace period.

Top engagement questions for companies:

- Will you be fully GDPR compliant by 25 May 2018?
- If not, where is there still work to do? When will this work be completed?

Governance/Oversight

- How does the Board monitor data privacy / cybersecurity issues?
- Is there to be sufficient Board expertise on data issues to be able to provide effective oversight?
- Have you appointed a Data Protection Officer? Who do they report to?
- Do you have a breach notification procedure established? Have you rehearsed it?

Products/Operations

- Do you foresee any product lines being adversely affected by new restrictions on data use?
- Are you able to meet potential demands to report on data use to customers or delete data altogether?
- Do you have a policy of 'privacy by design'?

Cybersecurity

- Who is responsible for cybersecurity? Is it included within your Enterprise Risk Management system?
- Have you adopted any industry standards for cyber risk management, i.e. ISO 27001?
- Do you stress-test your data security systems?

What due diligence do you undertake on third-party data processors / technology vendors?

Given the stakes involved, a key question as far as we are concerned is how companies, and in particular their boards, will effectively oversee their GDPR compliance and data protection procedures. In particular, explicit provisions regarding the introduction of a DPO role need to be tailored by each company into its existing management reporting lines. Other requirements, such as injecting data privacy into company culture and the 72 hour breach reporting

requirement, also have immediate corporate governance implications on its cyber-risk management.

Cyber risk is an important and emerging consideration across all sectors, with GDPR drawing a clear line in the sand on what is expected from companies to navigate these waters. Therefore, we will continue engaging with both leading and lagging companies to help drive stronger practices across in this area.

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Priority Companies and Your Fund

The table below highlights the companies on BMO's annual priority engagement list with which we have engaged on your behalf in the past quarter and which you currently hold within your portfolio. Priority companies are selected through a detailed analysis of client holdings, proprietary ESG risk scores, engagement history and the BMO Governance and Sustainable Investment team's judgement and expertise. Each priority company has defined engagement objectives set at the beginning of each year. Engagement activity levels for priority companies are more intensive than for companies where we engage more reactively. We provide reporting on our engagement with priority companies in the form of case studies which follows the table below. For full list of priority companies please refer to the Appendix at the end of this report. For full details of our engagements with companies please refer to the online reo° client portal.

| Name | Sector | ESG Rating | Response to engagement | Environmental Standards | Business Ethics | Human Rights | Labour Standards | Public Realth | Corporate Governance | Climate Change |
|--|------------------------|------------|---------------------------|----------------------------|-----------------|--------------|----------------------|---------------|-------------------------|----------------|
| Albemarie Corp | Materials | ORANGE | Good | 0 | • | · · · · | • | 15 1, 5. | | • |
| Amazon.com Inc | Consumer Discretionary | RED | Poor | | | | | | 0 | |
| Andritz AG | Endustrials | YELLOW | Poor | \$15. | i sitra i | | 70 4 55 | 7 (Mary) | • | that if |
| Anglo American PLC | Materials | YELLOW | Good | | | | | | | |
| AutoZone Inc | Consumer Discretionary | RED | | 185 D. | elite i e | | | 13.75 | | |
| Bayer AG | Health Care | YELLOW | Adequate | | | | | | • | |
| BP PLC TAN STREET, IN THE TANK | Energy | YELLOW | Good | 10.50 | • | | 1.5% | vitelji, te | | Yelli |
| British American Tobacco PLC | Consumer Staples | YELLOW | Good | • | | | | • | 0 | • |
| General Electric Co | Industrials | GREEN | Poor | MAG | A HAY | Alteria | .777.10.3 | 4334 | • | MARK |
| GlaxoSmithKline PLC | Health Care | YELLOW | Good | | | | | • | 8 | |
| HS8C Holdings PLC | Financials | ORANGE | Good | | • | | | | 0 | |
| International Consolidated Airlines Group SA | Industrials | RED | Adequate | | | | | | | |
| Johnson & Johnson | Health Care | YELLOW | Adequate | | | | | • | • | |
| Keyence Corp | Information Technology | ORANGE | Poor | | | | | | • | |
| L Brands Inc | Consumer Discretionary | RED | Good | • | s sings. | | | | | |
| Martin Marietta Malerials Inc | Materials | ORANGE | Adequate | • | | | | | 0 | |
| McDonald's Corp | Consumer Discretionary | ORANGE | Adequate | Milita | • | | **,1 | | 9 | |
| Mylan NV | Health Care | RED | Adequate | | | | | | | |
| Novarlis AG | Health Care | ORANGE | Good | • | | 1,14 | in the | • | * * * : | |
| Roche Holding AG | Health Care | GREEN | Adequate | | | | | | | |
| Ryanair Holdings PEC | Industrials | ORANGE | Good | ÷ | | ** ** * | • | | | 1 1 1 N |
| Sage Group PLC/The | Information Technology | AETTOM | Adequale | | | | | | | |
| SAP SE | Information Technology | GREEN | Good | | | | 4.77.13 ₃ | | | 42.5 |
| Solvay SA | Materials | GREEN | Good | | | | | | | |
| Toray Industries Inc | Materials | GREEN | Adequate | · | | | | | | * **. * |
| UniCredit SpA | Financials | YELLOW | Good | | | | | | 9 | |
| US Bancorp | Financials | ORANGE | Adequale | | • | - : | | | • | |
| Walmart inc | Consumer Staples | RED | Adequate | | | | | | | |
| Wells Fargo & Co | Financials | RED | Adequate | | | | | *. | | |
| Western Union Co/The | Information Technology | YELLOW | Good | | | | | | | |
| | I | ı | ! ! | | | | | | | |

ESG Risk Rating:

Rating of a company's ESG risk exposure and risk management compared to industry peers. Source: MSCI ESG Research Inc.

Top quartile: GREEN Second quartile: YELLOW Third quartile: ORANGE Bottom quartile: RED

Engagements and Your Fund: Red rated

The table below highlights the companies with which we have engaged on your behalf in the past quarter and which you currently hold within your portfolio. The table is split by ESG risk rating. For full details of our engagements with companies please refer to the online **reo**° client portal.

| | 1 | | | | Themes engaged | | | | | | | |
|--|-----------------------------|-----------------------------|---------------------|------------|----------------------------|-----------------|-----------------|---------------------|---------------|-------------------------|--|--|
| Name | Country | Sector | Priority company | ESG Rating | Environmental Standards | Business Ethics | Human Rights | Labour Standards | Public Health | Corporate Governance | Climate Change | |
| Abbott Laboratories | United States | Health Care | ٠. | REO | | N. Pe | | | · • · · · · · | • | | |
| Allergan PLC | United States | Health Care | | RED | | | | | | | | |
| Allria Group Inc | United States | Consumer Staples | | RED | | i i i i i i | TO Fine | | | • | | |
| Amazon.com Inc | United States | Consumer Discretionary | ~ | RED | | | | | | • | | |
| Auto Trader Group PLC | United Kingdom | Information Technology | | REO | | 0 | Marki | | | | | |
| AutoZone Inc | United States | Consumer Discretionary | V | RED | | | | • | | | | |
| Berkshire Hathaway Inc | United States | Financials | 4.3 | RED | | lani. | | | l Mil | • | | |
| Cigna Corp | United States | Health Care | | RED | | | | | | • | | |
| Comcast Corp | United States | Consumer Discretionary | | RED | | | | | | • | | |
| евау Іпс | United States | Information Technology | | REO | | | | | | • | | |
| Facebook Inc | United Stales | Information Technology | 11.2 | REO | | • | | NA IA | N P | • | | |
| Fresenius SE & Co KGaA | Germany | Health Care | | RED | • | | | | | • | | |
| International Consolidated Airlines Group SA | United Kingdom | Industrials | v . | RED | | • | | | | liji. | | |
| Japan Real Estate Investment Corp | Japan | Real Estate | | RED | | | | | | • | | |
| Kose Corp | Japan | Consumer Staples | | RED | | | | dia si s | | • | | |
| L Brands inc | United States | Consumer Discretionary | ~ | RED | 0 | | | | | | | |
| Mylan NV | United States | Health Care | • | REO | | Minist. | | | • | | | |
| Nomura Real Estate Master Fund Inc | Japan | Real Estate | | RED | l gatijatas | na vine | 194.41 | nage na | | | 444.115 | |
| Pflzer inc. his installation in the late of the white his | United States | Health Care | -,' - } | RED | | | | | | • | 11 | |
| Philip Morris International Inc | United States | Consumer Staples | | RED | apris t | u iki. | a tracké | | . s. 11,1 | | Likka | |
| Shimano Inc. The Salve to Select the Control of the | Japan . | Consumer Discretionary | | RED | | da Mir | . 1 - 1 - 1 1 - | | | • | 1.11.43 | |
| Suzuki Motor Corp | Japan | Consumer Discretionary | | RED | | | 100 | | | | ra sa tar | |
| Teva Pharmaceutical Industries Ltd | Israel | Health Care | | REO | | i viti i | (adjara) | junean v | • | 11-14. | | |
| United Urban Investment Corp | Japan | Real Estate | | RED | | a galest | erikan i | | and the state | • | 1. 3/64 | |
| UnitedHealth Group Inc | United States | Health Care | | RED | | 1143 | 14441 | 11:1-1-7 | - 3-447 | • | | |
| Valeant Pharmaceuticals International Inc | United States | Health Care | ارز | RED | 15.5 | v.).(%) | nde de la l | | • | | en e | |
| Walmart Inc Wells Fargo & Co | United States United States | Consumer Staples Financials | v v | RED | | | | | | • | * * | |
| wens raide a co | united States | LiliqqClq#2 | • | KED | | 6 | | | | | | |

Engagements and Your Fund: Orange rated

The table below highlights the companies with which we have engaged on your behalf in the past quarter and which you currently hold within your portfolio. The table is split by ESG risk rating. For full details of our engagements with companies please refer to the online reo° client portal.

| | | | | | Themes engaged | | | | | | | |
|--|----------------|-------------------------------|---------------------|------------|----------------------------|-----------------|-----------------|---------------------|---------------|-------------------------|------------------|--|
| News | Country | Sector | Priority company | ESG Rating | Environmental Standards | Business Ethics | Human Rights | Labour Standards | Public Health | Corporate Governance | Climate Change | |
| Name Albernarie Corp | United States | Materials | V | ORANGE | • | • | | 0 | | | | |
| Aï&ī Inc | United States | Telecommunication | | ORANGE | | | | | | 8 | | |
| Barclays PLC | United Kingdom | Services Financials | | ORANGE | | • | | | | | NWH. | |
| 8HP Billiton PLC | Australia | Materials | | ORANGE | 0 | | | | | • | © | |
| Chevron Copp | United States | Energy | | ORANGE | | A Elektric | | ni sa | | • | | |
| Chubu Electric Power Co Inc | Japan | Utilities | | ORANGE | | | | | | • | | |
| Dailchi Sankyo Co Ltd | Japan | Health Care | | ORANGE | | 1,57 | | | | • | | |
| Daiwa House REIT Investment Corp | Japan | Real Estate | | ORANGE | | | | | | • | | |
| HSBC Holdings PLC | United Kingdom | Financials | V | ORANGE | | | | | | • | arviyi. | |
| Japan Prime Realty Investment Corp | Japan | Real Estate | | ORANGE | | | | | | • | | |
| JPMorgan Chase & Co | United States | Financials | | ORANGE | | | | | i filtra | • | | |
| Keyence Corp | Japan | Information Technology | ~ | ORANGE | | | | | | • | 1 1 2 2 | |
| Kinder Morgan Inc/DE | United States | Energy | | ORANGE | | | his Hai | No. 10 Per | F. 178 1. | • | | |
| Lloyds Banking Group PLC | United Kingdom | Financials | | ORANGE | | | er er er | | | • | ara, s | |
| Martin Marietta Materials Inc | United States | Materials | V | ORANGE | • | V : 1/1 | 14 14 17 | | | • | | |
| Marubeni Corp | Japan | Industrials | | ORANGE | | | raine e | | al el S | | un in Nati | |
| Mazda Motor Corp | Japan | Consumer Discretionary | | ORANGE | l sandi | | ri e Tekra L | New | 4,744,747 | • | Es no lig | |
| McDonald's Corp | United States | Consumer Discretionary | ~ | ORANGE | | | | | | 0 | | |
| Mitsubishi Corp | Japan | Industrials | | ORANGE | 0 | | | HIN | | 0 | • | |
| Netflix Inc | United Stales | Consumer Discretionary | | ORANGE | | | | | | | | |
| Novartis AG | Switzerland | Health Care | V | ORANGE | 0 | | | | • | | | |
| Ono Pharmaceuticał Co Lld | Japan | Health Care | | ORANGE | | | | | 0 | | | |
| Ryanair Holdings PLC | Ireland | Industrials | V | ORANGE | | • | | 0 | | 0 | 15103 | |
| Secom Co Lld | Japan | Industrials | | ORANGE | | | | | | 0 | , talan asas | |
| Smith & Nephew PLC | United Kingdom | Health Care | | ORANGE | | | 34,753 | 111111 | | • | 14144 | |
| Yaisei Corp | Japan | Industrials | | ORANGE | | | | | s talle | • | . N. N. N. N. N. | |
| Toppan Printing Co Ltd | Јарап | Industriais | | ORANGE | | | | . 1 1 | | | | |
| Toyota Motor Corp | Japan | Consumer Discretionary | | ORANGE | • | | | | | • | | |
| Unicham Corp The Assessment of | Japan | Consumer Staples | | ORANGE | I NEW | 14: | | Appropria | | 0 | | |
| US Bancorp | United States | Financials | 1 | ORANGE | | . : | , | | ja, sa j | • | nga dingaga | |
| Verizon Communications Inc | United States | Telecommunication Services | | ORANGE | Pakan | MAL | Para Ala | | | • | | |
| Walt Disney Co/The | United States | Consumer Discretionary | - | ORANGE | | | | | | • | | |

Engagements and Your Fund: Yellow rated

The table below highlights the companies with which we have engaged on your behalf in the past quarter and which you currently hold within your portfolio. The table is split by ESG risk rating. For full details of our engagements with companies please refer to the online reo® client portal.

| | t | 1 | ı | 1 | Themes engaged | | | | | | | | | |
|--|-------------------------|---------------------------|---------------------|------------|----------------------------|-----------------|---------------|---------------------|---------------|-------------------------|----------------|--|--|--|
| Name | Country | Sector | Priority company | ESG Rating | Environmental Standards | Business Ethics | Human Ríghts | Labour Standards | Public Health | Corporate Governance | Climate Change | | | |
| ABN AMRO Group NV | Netherlands | Financials | | YELLOW | 0 | | | | | | • | | | |
| AIA Group Ltd | Hong Kong | Financials | | YELLOW | | | | | | | • | | | |
| Alsin Seiki Co Ltd | Japan | Consumer Discretionary | : | YELLOW | HANG: | | | | dan b | 6 | AMAN | | | |
| Andritz AG | Austria | Industrials | v | YELLOW | | | | | | • | | | | |
| Anglo American PLC | United Kingdom | Materials | V | YELLOW | | • | Ų. | 3114 | i i ki | | | | | |
| AP Moller - Maersk A/S | Denmark | Industrials | | AETFOM | | | | | | | | | | |
| Bank of America Corp | United States | Financials | 11.11 | YELLOW | | • | | | | • | | | | |
| Bayer AG | Germany | Health Care | V | YELLOW | | • | | | | 0 | | | | |
| BB&T Corp | United States | Financials | 1,1. | YELLOW | | | inda | | | • | Aliq | | | |
| Booking Holdings Inc | United States | Consumer Discretionary | | YELLOW | | | | | | | | | | |
| BP PLC | United Kingdom | Energy | V | YELLOW | 45.54 | • | | 1.1.1 | | | | | | |
| British American Yobacco PLC | United Kingdom | Consumer Staples | V | YELLOW | • | | | | | | • | | | |
| Charles Schwab Corp/The | United States | Financials | | YELLOW | | | | | | • | | | | |
| Gligroup Inc | United States | Financials | | YELLOW | | | | | | • | | | | |
| Coca-Cola Co/The | United States | Consumer Staples | 3.5 | YELLOW | \$405A | | 14.000 | | i triti. | • | | | | |
| Deutsche Bank AG | Germany | Financials | | YELLOW | | | * * * * | | | -,-,-,-, | | | | |
| Disco Corp | Japan | Information Technology | | YELLOW | | Alberta | i daya | | | • | | | | |
| DNB ASA | Norway | Financials | ļ | YELLOW | | | | | | • | | | | |
| DowDuPont Inc | United States | Materials | | AETFOM | | ALTHALL | 14.05 | ti terit | 1 1, | • | ishii. | | | |
| Eni SpA | Italy | Energy | | YELLOW | | | | | | | | | | |
| Experian PtC | United Kingdom | Industrials | | YELLOW | 3.5433 | 0 | F 1944 E | | 1.1 s. | • | | | | |
| Exxon Mobil Corp | United States | Energy | | YELLOW | | | | | | | | | | |
| GlaxoSmithKline PLC | United Kingdom | Health Care | ~ | YELLOW | TOTAL NEW | | 13 N H | | • | |) errel | | | |
| ITOCHU Corp | Japan | Industrials | | YELLOW | | 4 . 4 . | | | : | | . , | | | |
| Japan Retail Fund Investment Corp | Japan | Real Estate | | YELLOW | N15117 | r to to a | or Two are of | | | | | | | |
| Johnson & Johnson Kajima Corp | United States | Health Care | | YELLOW | 1 | 1 - 1 - 1 | | | | | | | | |
| Mastercard Inc | Japan United States | Industrials | İ | YELLOW . | | | | | | | - 1 | | | |
| er v | | Information Technology | | | 5 6 5 5 5 6 5 5 | | | 10.0 | | | : | | | |
| Mitsubishi Chemical Holdings Corp Mitsubishi UFJ Lease & Finance Co Ltd | Japan | Materials | | AETFOM :- | Market Art | | 513415 | TALE. | 1.15 | · 🚳 · · · | A PER EL | | | |
| Nikon Corp | Japan Japan | Financials Consumer | | YELLOW . | | : 1, N.) | | | | | | | | |
| | | Discretionary | | - | india/New New York | _ | 1 + 5% | esta esta. | | | + N. N. M. | | | |
| Nordea Bank AB | Sweden | Financials | | YELLOW | | | | • | | (| | | | |
| Resona Holdings Inc Royal Bank of Scotland Group PLC | Japan United Kinadom | Financials | ı | YELLOW | | _ | | | | | • | | | |
| volai paik oi peangia dianh SEC | United Kingdom | Financials | - 1 | YELLOW | | • | | | | | | | | |

ESG Risk Rating:

Rating of a company's ESG risk exposure and risk management compared to industry peers. Source: MSCI ESG Research Inc.

Top quartile: GREEN Second quartile: YELLOW Third quartile: ORANGE Bottom quartile: RED

Engagements and Your Fund: Yellow rated

| | | | | | Themes engaged | | | | | | | |
|----------------------|----------------|---------------------------|---------------------|------------|----------------------------|-----------------|--------------|---------------------|---------------|-------------------------|----------------|--|
| Name | Country | Sector | Priority company | ESG Rating | Environmental Standards | Business Ethics | Human Rights | Labour Standards | Public Health | Corporate Governance | Climate Change | |
| Royal Mail PLC | United Kingdom | Industrials | | YELLOW | E-15 | 0 | 11 i | | | | MAL | |
| Sage Group PLC/The | United Kingdom | Information Technology | V | YELLOW | : | • | | | | • | | |
| Shire PEC | United States | Health Care | | YELLOW | 14,31 | Mer | v Evil | | | | | |
| Societe Generale SA | France | Financials | | YELLOW | | | | | | | | |
| Sumitomo Corp | Japan | Industrials | | YELLOW | NAME: | | | Miles | | 0 | | |
| UniCredit SpA | Italy | Financials | V | YELLOW | | 0 | | | | • | | |
| Western Union Co/The | United States | Information | V | AETTOM | | • | | | | • | | |

Engagements and Your Fund: Green rated

The table below highlights the companies with which we have engaged on your behalf in the past quarter and which you currently hold within your portfolio. The table is split by ESG risk rating. For full details of our engagements with companies please refer to the online reo® client portal.

| | 1 | ı | | | Themes engaged | | | | | | |
|--|-----------------------|---------------------------|---------------------|---------|----------------------------|-----------------|---------------------------------------|---------------------|---|-------------------------|---|
| | | | Priority company | Famanus | Environmental Standards | Business Ethics | Ruman Rights | Labour Standards | Public Health | Corporate Governance | Climate Change |
| Name | Country | Sector | æ 8 | | F. S. S. | Bus | 2 | ge St | 2 | 98 | |
| 3M Control of the second secon | United States | Industrials | | GREEN | NAME OF | | 1 | | | | |
| Aeon Co Ltd | United States | Health Care | | GREEN | 1, 5, | No. Com | | e karit | @ | | 1.54.4 |
| Allianz SE | Japan | Consumer Staples | 1 1 | GREEN | 14 144 41 1 | ***** | | | | | ACAMA) |
| Alphabet Inc | Germany United States | Financials | | GREEN | 4 + 12 | • | 1. 4. | eng leng | | | ***** |
| | | Information Technology | | GREEN | * - *. | | | 1.5 | 1 111 | • | Age 15 |
| Amadeus IT Group SA | Spain | Information Technology | | GREEN | | | | | | • | |
| American Express Co | United States | Financials | | GREEN | | | | 3 15. | | | 1144.11 |
| Arngen Inc | United States | Health Care | | GREEN | | | | | • | | |
| Apple Inc | United States | Information Technology | | GREEN | • | | | | | | 111 |
| Assicurazioni Generali SpA | flaly | Financials | | GREEN | • | | | | | | • |
| Astellas Pharma Inc | Japan | Health Care | | GREEN | | No. | | | * | • | 18.574 |
| AstraZeneca PLC | United Kingdom | Health Care | | GREEN | | | | | @ | 0 | |
| AXA SA | France | Financials | | GREEN | | | | 144 | Alt i | 11.5 | |
| Banco Santander SA | Spain | Financials | | GREEN | | | | | | | |
| Bayerische Motoren Werke AG | Germany | Consumer Discretionary | | GREEN | | | | | 4.54 | | • |
| Berkeley Group Holdings PLC | United Kingdom | Consumer Discretionary | | GREEN | | 6 | | | | | |
| BlackRock Inc | United States | Financials | | GREEN | ** ** | • | | | $\mathbb{A}^{n}_{k}(\gamma)$ | | 9444 |
| BNP Paribas SA | France | Financials | | GREEN | | • | | | | 6 | |
| Boeing Co/The | United States | Industrials | | GREEN | | Turn. | | 11. | 44 E. A | - - | 15 III |
| Brambles Ltd | Australia | Industrials | ĺ | GREEN | | @ | | | | - | |
| Bristal-Myers Squibb Co | United States | Health Care | | GREEN | * . | | | | • | • | No. |
| Burberry Group PLC | United Kingdom | Consumer Discretionary | 4 | GREEN | | 6 | | | | | |
| Canadian Imperial Bank of Commerce | Canada | Financials | 444 | GREEN | • | | | ٠. | * + - + ₂ | a | 4544 |
| Capita PŁC | United Kingdom | Industrials | - | GREEN | | @ | | | | _ | |
| CBRE Group Inc | United States | Real Estate | | GREEN | | • | | | : • | | * |
| Cisco Systems Inc | United States | Information Technology | | GREEN | | | | | | @ | |
| Commonwealth Bank of Australia | Australia | Financials | | GREEN | * . * | | | | $\mathbb{I}_{n_{k}} \setminus \mathbb{I}_{n_{k}}$ | _ | |
| Cempass Group PLC | United Kingdom | Consumer Discretionary | | GREEN | | | | | | • | |
| Credit Suisse Group AG | Switzerland | Financials | | GREEN | a | @ | | ٠. | .:: : | | 6 |
| Daifuku Co Ltd | Japan | Industrials | i | GREEN | • | - | | | | a | • |
| Daiwa House Industry Co Ltd | Japan | Real Estate | | GREEN | * * * . | ***.** | ٠ | | | . | 111 |
| Direct Line Insurance Group PLC | United Kingdom | Financials | | GREEN | | • | | | | - | |
| easyJet PLC | United Kingdom | Industrials |] | GREEN | *** . **. | • | · · · · · · · · · · · · · · · · · · · | 6 | | 6 | 1 1 |
| ı | 1 | 1 | | i | | - | | - | | - | |

ESG Risk Rating:

Rating of a company's ESG risk exposure and risk management compared to industry peers. Source: MSCI ESG Research Inc.

Top quartile: GREEN Second quartile: YELLOW Third quartile: ORANGE Bottom quartile: RED

Engagements and Your Fund: Green rated

| | | | | | Themes engaged | | | | | | | |
|--------------------------------------|----------------|---------------------------|---------------------|---------------------|----------------------------|-----------------|--------------|---------------------|---------------|-------------------------|-----------------|--|
| | | | Priority company | | Environmental Standards | Business Ethics | Humaa Rights | Labour Standards | Public Kealth | Corporate Governance | Climate Change | |
| Name Eisai Co Lid | Japan | Sector Health Care | 6.5 | ESG Rating GREEN | - a v | <u></u> | . | 30 | <u>~</u> | | | |
| Eli Lilly & Co | United States | Health Care | | GREEN | | | rice in the | - 114 | . | | | |
| Enagas SA | Spalo | Energy | | GREEN | | 0 | | | • | • | • | |
| Ferguson PLC | Switzerland | Industrials | | GREEN | | 0 | | V.Y. D. | 4310 | • | | |
| Ferrovial SA | Spaln | Industrials | | GREEN | - | | • | | | | | |
| Fujitsu Ltd | Japan | Information Technology | | GREEN | | HAN. | | | | • | | |
| General Electric Co | United States | Industrials | V | GREEN | | | | | | • | | |
| Gilead Sciences Inc | United States | Health Care | | GREEN | | | | | • | Mill | | |
| Henkel AG & Co KGaA | Germany | Consumer Staples | | GREEN | | | | | 1111 | 0 | | |
| Home Depot Inc/The | United States | Consumer Discretionary | | GREEN | | Ni M | | | | • | | |
| Honeywell International Inc | United States | Industrials | | GREEN | | | | | | | | |
| ING Groep NV | Netherlands | Financials | 1.1 | GREEN | | | | | | • | | |
| intel Corp | United States | Information Technology | | GREEN | | | | | | • | | |
| InterContinental Hotels Group PLC | United Kingdom | Consumer Discretionary | | GREEN | • | MAG | | | HAA | | | |
| International Business Machines Corp | United States | Information Technology | | GREEN | | | | | | • | | |
| ITV PLC | United Kingdom | Consumer Discretionary | | GREEN | | • | | | N. H. | | | |
|] Sainsbury PLC | United Kingdom | Consumer Staples | | GREEN | | | | | | | | |
| Julius Baer Group Ltd | Switzerland | Financials | 14. | GREEN | | • | | Militi | | • | 本場質 | |
| JXTG Haldings Inc | Japan | Energy | | GREEN | | | | | | • | | |
| Kansai Paint Co Ltd | Japan | Materials | | GREEN | | WAIT. | | | il M | | FIFE, | |
| Land Securities Group PLC | United Kingdom | Real Estate | | GREEN | | | | | | | a tual la | |
| Legal & General Group PLC | United Kingdom | Financials | | GREEN | | 0 | 11.1.5% | | | | F 2 85 25 2 | |
| Merck & Co Inc | United States | Health Care | | GREEN | | | 1 | 5.556 | 0 | | i taite | |
| Merck KGaA | Germany | Health Care | | GREEN | | | | r si resii, | • | | | |
| Microsoft Corp | United States | Information Technology | | GREEN | | 0 | | **. * | . tale a | | | |
| National Grid PLC | United Kingdom | Utilities | | GREEN | | • | a. Eur | | NW. | • | TEATH OF STREET | |
| Nokia OYJ | Finland | Information Technology | | GREEN | | • | | | | • | | |
| Nomura Real Estate Holdings Inc | Japan | Real Estate | | GREEN | l Elli | | A PARTY | Vis FH, | | | nie 44t | |
| Nova Nordisk A/S | Denmark | Health Care | | GREEN | | | | | | | | |
| NVIDIA Corp | United States | Information Technology | | GREEN | | | Y HUTER | | | • | | |
| Oracle Corp | United States | Information Technology | | GREEN | | | 4, | | | | | |
| Osaka Gas Co Ltd | Japan | Utilities | | GREEN | | | na si: | | la Ni | 0 | | |
| Otsuka Holdings Co Etd | Japan | Health Care | | GREEN | | 12.50 | | | | 12.1 | ., | |
| PepsiCo Inc | United States | Consumer Staples | | GREEN | | | | | 14 - 17 | | | |
| Procter & Gambie Co/The | United States | Consumer Staples | | GREEN | | | e e e | | , see see | • | | |
| Prudential PLC | United Kingdom | Financials | | GREEN | 1 | | | | 14 A 1 | 0 | - 511 | |
| QIAGEN NV | Netherlands | Health Care | | GREEN | | | | | | | | |

ESG Risk Rating:

Rating of a company's ESG risk exposure and risk management compared to industry peers. Source: MSCI ESG Research Inc.

Top quartile: GREEN Second quartile: YELLOW Third quartile: ORANGE Bottom quartile:

Engagements and Your Fund: Green rated

| | | , | | | Themes engaged | | | | | | | | | |
|------------------------------|----------------|-------------------------------|---------------------|------------|----------------------------|-----------------|--------------|-----------------------|---------------|-------------------------|----------------|--|--|--|
| | | | ity pany | | Environmental Standards | Business Ethics | Human Rights | Labour Standards | Public Health | Corporate Governance | Climate Change | | | |
| Name | Country | Zector | Priority company | ESG Rating | Stan | Busi | Ē | Stan | Publ | Gorp | ð | | | |
| RELX PLC | United Kingdom | Industrials | | GREEN | 184 75 | • | 4. 7. 1 | | | • | Madi. | | | |
| Roche Holding AG | Switzerfand | Health Care | V | GREEN | ļ | | | | • | | | | | |
| Royal Bank of Canada | Canada | Financials | 41.1 | GREEN | | | | | n kilik | • | | | | |
| Salesforce.com Inc | United States | Information Technology | | GREEN | 7 | | | | | | | | | |
| Sanoti | France | Health Care | J÷. | GREEN | | | 4 5 1 | | • | | | | | |
| SAP SE | Germany | Information Technology | V | GREEN | | 9 | | | | • | | | | |
| Schroders PLC | United Kingdom | Financials | | GREEN | PARKET. | • | 100 | | 43 E | djiri | NEST, | | | |
| SGS SA | Switzerland | Industrials | | GREEN | | | | | | • | | | | |
| Solvay SA | Belgium | Materials | V | GREEN | 30 St. | M.L. | | | abay. | | | | | |
| Swire Properties LLd | Hong Kong | Real Estate | | GREEN | • | | | | | | • | | | |
| Swiss Re AG | Switzerland | Financials | | GREEN | | • | May 12 | 1411 | ing N | • | • | | | |
| Takeda Pharmaceutical Co Ltd | Japan | Health Care | | GREEN | | | | | • | | | | | |
| Teijin Ltd | Japan | Materials | | GREEN | rally r it i | | | ** * 3 | | • | 444 | | | |
| Telefonica SA | Spain | Telecommunication Services | | GREEN | | • | | | | | | | | |
| Tesco PLC | United Kingdom | Consumer Staples | | GREEN | 27.47.5 | • | | 155 | 43.23 | | MAG. | | | |
| Texas Instruments Inc | United States | Information Technology | | GREEN | | | | | | | | | | |
| Toray Industries Inc | Japan | Materials | V | GREEN | 1984 | • | | , 5, 1 S ₃ | | 0 | NULS. | | | |
| Toronto-Dominion Bank/The | Canada | Financials | | GREEN | | | | | | • | 0 | | | |
| TOTAL SA | France | Energy | | GREEN | | • | State. | Mary 1 | Mary. | • | • | | | |
| Traveters Cos Inc/The | United States | Financials | | GREEN | | 0 | | • | | 9 | • | | | |
| Travis Perkins PLC | United Kingdom | Industriais | | GREEN | | • | 14.74 | | | | | | | |
| UBS Group AG | Switzerland | Financials | - | GREEN | | • | | | | • | | | | |
| Vertex Pharmaceuticals Inc | United States | Health Care | | GREEN | | | A T | i, Trais | falle af | • | NAS. | | | |
| Visa Inc | United States | Information Technology | | GREEN | | | | | | • | | | | |
| Vodafone Group PLC | United Kingdom | Telecommunication Services | | GREEN | | • | | | | 6 | | | | |
| Waters Corp | United States | Health Care | | GREEN | | | | | | | | | | |
| Whitbread PLC | United Kingdom | Consumer Discretionary | | GREEN | | | : * * * | er i i i | i th | | | | | |
| WPP PLC | United Kingdom | Consumer Discretionary | | GREEN | | • | | | | | | | | |
| Zurich Insurance Group AG | Switzerland | Financials | | GREEN | | • | | | * 151. | | | | | |

Milestones and Your Fund

The table below highlights the companies with which we have recorded milestones on your behalf in the past quarter and which you currently hold within your portfolio. Milestones are engagement outcomes which we have identified and is rated on the extent to which it protects investor value. For full details of our engagements which led to these milestones please refer to the online **reo**® client portal.

| | | | | 1 | Themes engaged | | | | | | | | |
|--|---|---------------------------|---|------------|----------------------------|---|--------------|---------------------|---------------|-------------------------|----------------|--|--|
| | | | <u>×</u> | | mental ds | Business Ethics | Rights | 48 | lealth | te since | Climate Change | | |
| Name | Country | Sector | Priority company | ESG Rating | Environmental Standards | Busines | Homan Rights | Labour Standards | Public Health | Corporate Governance | Climate | | |
| 000 | Tanal a basal ann an 19 fea fheannanann an taoin ann a ta 19 19 19 19 19 19 | | | | | | | | | | | | |
| Duke Energy Corp | United States | Utilities | 1 | ORANGE | 14.4 | | | etibi | en eil | elesty | • | | |
| Kobe Steel Ltd | Japan | Materials | | GREEN | | | | | | | | | |
| Ryanair Holdings PLC | treland | Industrials | V | ORANGE | | | | 0 | | | MAN | | |
| SAP SE | Germany | Information Technology | V | GREEN | | | | | | | | | |
| 00 | 1 | | | | | | | | | | | | |
| ABN AMRO Group NV | Netherlands | Financials | 13 | YELLOW | | 1 | delia. | 135, | | Del H | • | | |
| AGL Energy Ltd | Australia | Utilities | Ì | ORANGE | | | | | | | | | |
| Akzo Nobel NV | Netherlands | Materials | | GREEN | | 4 7 ; | 41.55 | | | Will | • | | |
| Apple Inc | United States | Information Technology | | GREEN | - | 9 | | | | • | | | |
| axa sa a daga da | France | Financials | | GREEN | 11:11:11 | 1.54 | 55 (57) | | | Alian. | • | | |
| Bank of America Corp | United States | Financials | | YELLOW | · | | | | | | | | |
| Barclays PLC | United Kingdom | Financials | | ORANGE | | | | | | 404.0 | • | | |
| BNP Paribas SA | France | Financials | | GREEN | - | | | | | | | | |
| Cigna Corp | United States | Health Care | | RED | | • | | | | • | | | |
| redit Agricole SA | France | Financials | | YELLOW | | | | | | | 0 | | |
| redit Suisse Group AG | Switzerland | Financials | | GREEN | | | | | | | • | | |
| Daimier AG | Germany | Consumer Discretionary | | YELLOW | | | | | | | 0 | | |
| DBS Group Holdings Ltd | Singapore | Financials | | GREEN | | | | 1 14 | | | • | | |
| Diageo PLC | United Kingdom | Consumer Staples | | GREEN | | | | | | | • | | |
| Enagas SA | Spain | Energy | | GREEN | | | . 1 | 1 | -5 34 | | | | |
| resenius SE & Co KGaA | Germany | Health Care | | RED | | | | | | | | | |
| Gas Natural SDG SA | Spain | Utilities | | GREEN | | | | | | i spec | | | |
| fermes International | France | Consumer Discretionary | | ORANGE | | | | | | | • | | |
| iberdrola SA | Spain | Utilities | il. | GREEN | | * | | | | 1 | | | |
| Kinder Morgan Inc/DE | United States | Energy | *************************************** | ORANGE | | | | | | • | | | |
| Kobe Steel Ltd | Japan | Materials | | GREEN | 1 111 | * * * * * * * * * * * * * * * * * * * | | | | • | | | |
| LafargeHolcim Lld | Switzerland | Materials | | YELLOW | | | | | | | 0 | | |
| Lloyds Banking Group PEC | United Kingdom | Financials | | ORANGE | | 7-5-1 | | | | | • | | |
| Mitsubishi Corp | Japan | Industrials | | ORANGE | • | | | | | | | | |
| National Australia Bank Ltd | Australia | Financials | | GREEN | | | | | | | | | |
| National Grid PLC | United Kingdom | Utilities | | GREEN | | | | | | 9 | • | | |
| Newmont Mining Corp | United States | Materials | | GREEN | | | | | : ' | | 19.14 | | |

ESG Risk Rating:

Rating of a company's ESG risk exposure and risk management compared to industry peers. Source: MSCI ESG Research inc.

Top quartile: GREEN Second quartile: YELLOW Third quartile: ORANGE Bottom quartile:

Milestones and Your Fund

| | 1 | | 4 | 1 | | | The | emes enga | ged | | |
|--|----------------|---|---------------------|------------|---|-----------------|--------------|---------------------|---------------|-------------------------|----------------|
| Name | Country | Sector | Priority company | ESG Rating | Environmental Standards | Business Ethics | Human Rights | Labour Standards | Public Health | Corporate Governance | Climate Change |
| Nordea Bank AB | Sweden | Financials | | YELLOW | *************************************** | | | | | | |
| Novartis AG TO A STATE OF THE S | Switzerland | Health Care | v | ORANGE | | | | ija ah | | • | NA EA |
| Societe Generale SA | France | Financials | | YELLOW | | | | | | | |
| Solvay SA | Belgium | Malerials | V | GREEN | | A CAT | | | MAR | 11.1.1 | • |
| Statoli ASA | Norway | Energy | | GREEN | | | | | | | |
| Sumitorno Mitsui Financial Group Inc | Japan | Financials | | GREEN | | | ija b | An H | Maria (| MA. | • |
| Swiss Re AG | Switzerland | Financials | | GREEN | | | | | | | |
| Tesco PLC | United Kingdom | Consumer Staples | 94.3 | GREEN | William | Andri | | is thy | tri di | | • |
| Textron lac | United States | Industrials | | ORANGE | | | | | | | |
| Toray Industries Inc | Japan | Materials | Ü. | GREEN | Min | • | Dr. N. N. | | Mayr. | Dest | |
| TOTAL SA | France | Energy | | GREEN | | | | | | | • |
| UniCredit SpA | Italy | Financials | V | YELLOW | white | | | 194.54 | Harri | | MPH. |
| Waters Corp | United States | Health Care | | GREEN | | | | | | • | |
| Westpac Banking Corp | Australia | Financials | | GREEN | | | | | | | • |
| © | | *************************************** | | | | | | | | | |
| Kroger Co/The | United States | Consumer Staples | 19.5 | ORANGE | • | | ASKÝ | | an A | H.A | A PA |
| Roche Holding AG | Switzerland | Health Care | ~ | GREEN | | | | | • | | |